

Wallenborn selects Telindus as Preferred partner for its Cloud Computing and Connectivity



With nearly a century's experience in the world of transportation, Wallenborn has established itself as a key player in Europe, Scandinavia, and recently also in the Gulf States, whose market evolution called for the opening of an office in Dubai. Specialized in air freight, in high value and conventional cargo, the company has extended its expertise to the Cold Chain sector and more particularly to the transportation of pharmaceuticals under controlled temperatures, and has obtained a GDP certification (Good Distribution Practices). In addition to this innovation, Wallenborn applies monitoring and geofencing technologies allowing a surveillance team to follow the vehicle fleet in real time 24h/24 and receive alerts in case of route and time deviations, temperature excursion or opening doors. These innovations and certifications require working with a solid IT and connectivity provider that facilitates and enhances technology convergence and customer interface.

The challenge: outsource connectivity and ICT resources

With the evolution of the market and of Wallenborn's ambitions, a reliable IT solution was needed. The priority was to find a supplier able to provide the needed security and a 24/7 support. Moreover, the challenge also demanded the transfer from two partners to a single one. Telindus rapidly established itself as THE partner capable of responding to Wallenborn's Cloud and Connectivity needs.



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The Telindus solution: an “end-to-end” solution

Telindus Telecom’s response consisted in setting up a global Cloud and connectivity solution, both nationally and internationally. Wallenborn’s entire IT infrastructure is now managed in Telindus Telecom’s “U-flex” Cloud and benefits from a 24h/24 accessible service desk. If the transfer of the IT environment to Telindus was a sensitive step in the data migration, this operation could take place efficiently with full respect of the imposed deadlines and a near-instant information changeover, without impact on the employees’ activity.

The result: reliability, stability

The transaction allowed Wallenborn to focus all its energy and skills on its core business and benefit from a 24h/24 monitoring through a service desk able to react very rapidly in case of problems. Wallenborn can count on a reliable and responsive partner and from now on benefits from one single point of contact.



From left to right: Paul Salhani, Chief Financial Officer, Wallenborn
Franciane Gazzini, Account Manager, Telindus Luxembourg

The company’s benefits:

- Flexibility gain
- Cost optimization
- Development of new markets through a real added value
- Setting up of a stable environment
- Focus on its core business, keep innovating and thus obtain new certification levels

Wallenborn in a Nutshell

The Wallenborn company was created in 1920. It has about 500 employees in Europe, Scandinavia and the Middle East and owns a fleet of more than 350 TSR (Trucking Security Requirements) certified trucks. Wallenborn has a TAPA TSR certification at levels 1, 2 and 3 and also AEO (Authorised Economic Operator) and GDP certifications.



“The entire IT branch has been entrusted to Telindus, who is one of the most reliable partners providing a 24h/24 monitoring of our data and who has all necessary certifications to reassure our customers.”

Paul Salhani,
Chief Financial Officer



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