



Strassen, Luxembourg, 24 May 2011,

Telindus Telecom: a new kind of telecom operator for the business market

**If you were asked who the ICT leader in Luxembourg is, you would say Telindus.
But if you were asked who the leader in the telecom market is, what would come to your mind?**

Until now, CIOs have had to be skilful jugglers to find the best solution out of the often inflexible and incomplete offerings from operators in order to find the best compromise in the interest of their companies.

But now a new kind of telecom operator has arrived, providing the first global telecom and ICT solution for businesses in Luxembourg. That operator is **Telindus Telecom**.

The best of both worlds

With the launch of Telindus Telecom, Luxembourg's ICT leader has now become a provider of fully integrated communications solutions. As an expert in both telecommunications and ICT, Telindus Telecom can offer the best of both worlds to its clients, which is a real competitive advantage in the current telecom market.

From now on, companies will no longer have to compromise. Whether you are an SME, a large company or a local authority, Telindus Telecom can provide tailor-made connectivity solutions, adapted to your specific needs, including fixed and mobile telephony, Internet, networking and cloud computing.

Highly competitive connectivity services

Bringing together the combined telecommunications skills of Belgacom and Telindus, as well as its customer proximity, Telindus Telecom provides its clients in Luxembourg with a highly competitive connectivity service both on a national and international level.

Telindus operates a state-of-the-art optical network in Luxembourg, an MPLS network, its own Internet access platform and integrates Tango services for mobile requirements. In Luxembourg, the network already covers the country's major business areas, including Bettembourg, Esch-sur-Alzette, Windhof, Potaschberg, Munsbach, Strassen, Cloche d'or and Kirchberg, and will be rolled out across all areas with high business density. To meet international clients' requirements, Telindus Telecom offers a full range of telecom services through Belgacom International Carrier Services (BICS). And to deliver its cloud solutions, Telindus is equipped with a high-performance data centre environment within the infrastructure of LuxConnect.



Telindus is firmly committed to its telecom operator business, and shall invest more than 20 million euros over the next five years to continue expanding its activities in this field.

On top of these technical aspects, Telindus Telecom also aims to stand out for its flexible, reactive, dynamic approach and high level of customer service.

All the skills of Telindus Luxembourg

A significant advantage for CIOs is that end-to-end solutions are provided by one dedicated single point of contact within Telindus Telecom, speeding up decision-making processes and improving its clients' productivity.

Over recent months, Telindus has strengthened its staff by bringing on board a team of telecom experts. There are now more than 400 Telindus Luxembourg and Tango specialists working on providing ideal solutions to meet the needs of different types of businesses, meaning Telindus Telecom is ideally placed to respond to its clients' requirements.

A EuroCloud award, and 30 clients already on the Telindus backbone

International companies are moving towards convergence and consolidation. Telindus already accommodates several such companies for their consolidation needs through its principal data centre or for back-up services.

Telindus currently houses more than 30 clients on its optical backbone, allowing them to benefit from fixed and mobile telephony services, Internet, networking and cloud computing. On 19 May, the Telindus cloud offering was awarded "Best Case Study Example of Cloud Services for the Private Sector" by EuroCloud Luxembourg.

Want to find out more? Go to telindustelecom.lu.



About Telindus Luxembourg

Telindus Luxembourg is the ICT branch of the Belgacom Group in Luxembourg and provides solutions to a variety of private and public-sector companies for more than 30 years. Its expertise domains include enterprise networks and connectivity, datacenters, security, collaboration, applications and mobility. Since the beginning of 2009, the company has the operator status.

About Belgacom

The Belgacom Group [Euronext: BELG]. Drawing on its solid experience as Belgium's national telecom operator and the multiple talents of its teams, the Belgacom Group is the main provider of integrated telecommunication services in Belgium. Thanks to its continuous investments in cutting-edge technology, Belgacom is able to offer its private and professional customers telephony, Internet and television services around the clock, irrespective of location and the access device used. For the fiscal year ending 31 December 2010, the Group posted a total revenue of €6.603 billion and a net operating profit before depreciation and amortization (EBITDA) of €1.984 billion.

More information : www.belgacom.com