

Press Release

Telindus achieves Premier VMware Partner status: a premiere in Luxembourg

Luxembourg, January 5, 2012– Telindus Luxembourg is now a VMware Premier partner, making it the first full Luxembourgish entity offering customers the highest levels of knowledge and support in datacentre networking, storage and virtualisation in Luxembourg. This outstanding achievement expands Telindus' delivery capacity to provide consistent, repeatable, scalable and measurable technology to all of its customers.

This Partnership level acknowledges partners who have committed their business resources to understanding and delivering virtual infrastructure solutions, to helping customers design, plan, integrate and deploy the most sophisticated virtual infrastructures to meet the high-end technical and demanding business needs of customers.



“This achievement of the Premier Partnership level is in line with our “Everything as a Service” strategy and our commitment to evolve towards a dynamic, highly efficient and responsive datacenter adapted to the business needs of our customers. After 30 years in the ICT business, we know more than ever that our customers' ICT infrastructure is an enabler for their business and hence we implement customized state of the art solutions for them”, says Christian Haux, Marketing and Sales Director of Telindus Luxembourg. “VMware have the products and solutions which enable us, together with our other strategic partners such as NetApp, Cisco and HP, to deliver a multi-tenant, unified cloud architecture on the market”, he continues.

“VMware is pleased to award Telindus with the Premier status, the highest level of the Solution Provider partnership within our VMware Partner Network. We value our relationship with Telindus and look forward to even greater success in the future”, says Willem van Enter, Regional Director Benelux. "A premier partner is of strategic importance to VMware and a trusted advisor to our customers. They demonstrate strong skills in diverse VMware virtualization solutions including infrastructure virtualization, business continuity solutions and end-user computing."

About Telindus Luxembourg

Telindus Luxembourg is the Belgacom Group's ICT branch and, through Telindus Telecom, the Group's enterprise operator in Luxembourg, it provides solutions to a variety of private and public-sector companies. Its areas of expertise include enterprise networks and connectivity, datacenters, security, collaboration, applications and mobility.

About VMware

VMware, the global leader in virtualization and cloud infrastructure delivers customer-proven solutions that accelerate IT by reducing complexity and enabling more flexible, agile service delivery. VMware enables enterprises to adopt a cloud model that addresses their unique business challenges. VMware's approach accelerates the transition to cloud computing while preserving existing investments and improving security and control. With more than 300,000 customers and 25,000 partners, VMware solutions help organizations of all sizes lower costs, increase business agility and ensure freedom of choice.

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