

**Welcome into the Cloud era.
Welcome into the Telindus Telecom era.**

“Telindus Telecom is a new kind of telecom operator that provides businesses in Luxembourg with the best global telecom and ICT solutions.”

Dear Customers,

Thanks to the trust that our customers have put into Telindus, we won the “Best Private Business Case Award” from EuroCloud Luxembourg in both 2012 and 2011 and were distinguished as “Cloud Computing Provider of the Year” in 2011 and as “ICT Company of the Year” in 2010 by a panel of leading CIO’s.

Proud of this market recognition and with the firm support from the Belgacom group to which we belong, we confirm our strategy to transform Telindus from an ICT integrator into a new kind of operator.

Telindus Telecom can provide you with connectivity solutions and datacenters tailored to your specific requirements. These solutions include fixed and mobile telephony services, networking, Internet and Cloud Computing.

By combining the skills of Belgacom and Telindus, and with a solid presence in the local market, we can provide you with a highly competitive connectivity service both within Luxembourg and internationally. We operate a state-of-the-art quickly expanding optical network and also integrate our mobile solutions delivered by Tango, Belgacom’s mobile operator in Luxembourg.

In Luxembourg, our network covers the country’s major business areas, and will soon reach all locations with a high density of businesses. To meet international clients’ requirements, we also offer a full range of telecom services through Belgacom International Carrier Services (BICS). For the delivery of our Cloud solutions, we operate a high-performance datacenter environment within the infrastructure of LuxConnect.

In total, 400 Telindus Luxembourg and Tango specialists work on providing the best solutions so as to meet the needs of different types of businesses. Proud to share their drive for innovation and constant improvement with you, I join them in wishing you welcome into the Telindus Telecom era.

Kind Regards,

Gérard Hoffmann,
Chairman & Managing Director



Our partners

In our Datacenter, we operate the best technologies available on the market so as to offer you effective, secured and state-of-the-art Cloud services. With over 30 years' experience in ICT integration, Telindus has developed strong strategic partnerships ensuring an unmatched quality of service. The choice of partners is an essential step in the Cloud Computing strategy: Telindus Telecom has surrounded itself with strategic partners known for their reliability and technological leadership.



CISCO

is the worldwide leader in networking that transforms how people connect, communicate and collaborate.



CITRIX

is born from the idea of a world where people can work and play from anywhere, with anyone on any device, giving businesses the ability to embrace consumerization using virtualization, networking, collaboration and Cloud technologies.



HP

offers a range of software and hardware technologies in server, storage and networking that allow to build scalable Cloud solutions that are secure, open, automated and resilient – from private to public Cloud.



NETAPP

creates innovative storage and data management solutions allowing companies to accelerate their growth while optimizing their costs.

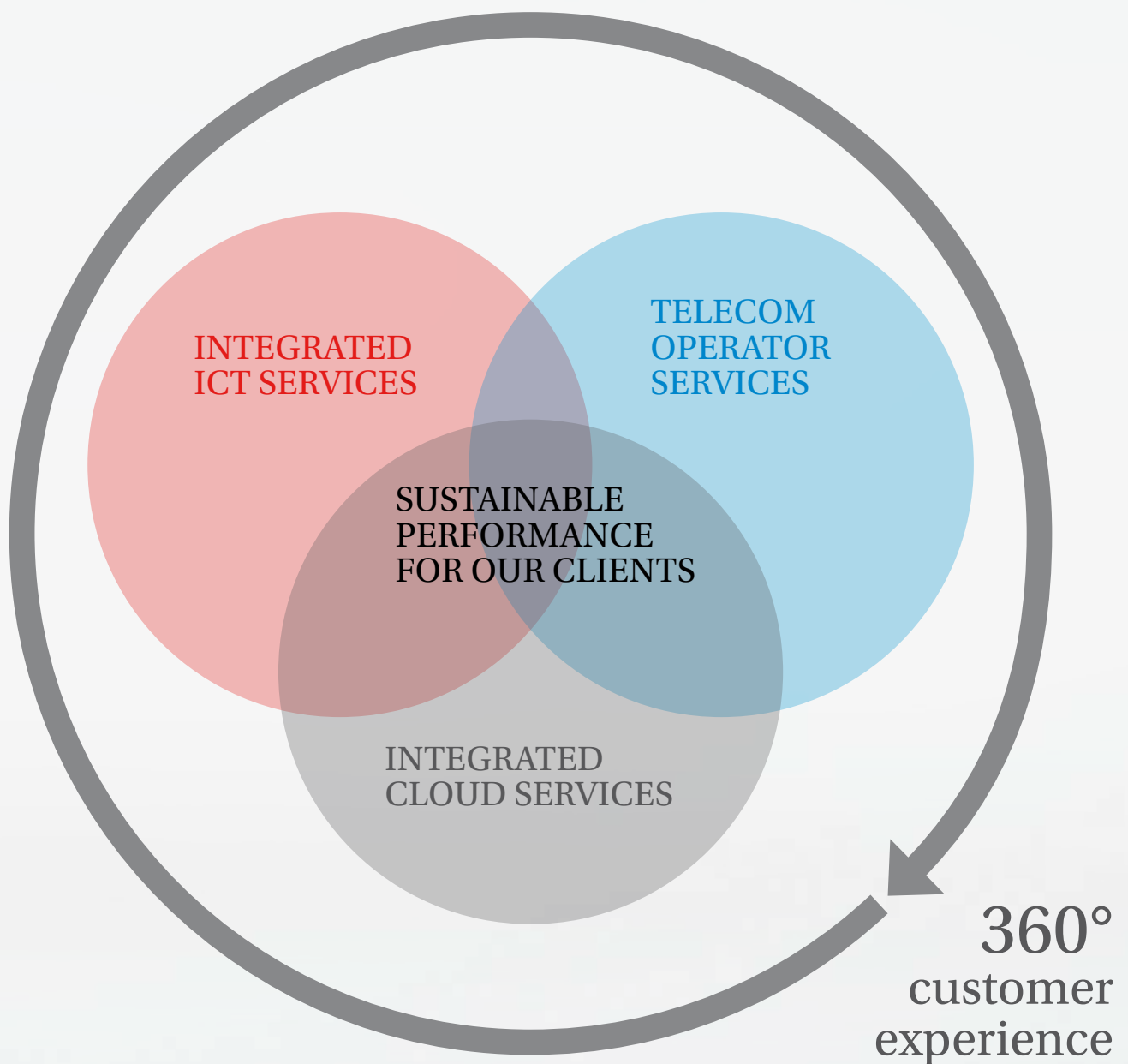


VMWARE

the global leader in virtualization and Cloud infrastructure delivers customer-proven solutions that accelerate IT by reducing complexity and enabling more flexible, agile service delivery.

360° Approach

Our strategy is to deal with customers' needs through a single point of contact to meet your overall ICT and connectivity requirements.



Listen and care

For more than 30 years, our success has been built on listening to our clients' requirements. Together with Belgacom and Tango, we have set up a strong presence in Luxembourg and across Europe. Our 400 specialists are dedicated to helping businesses run more efficiently.



National Optical Backbone

The Telindus Telecom optical DWDM rings interconnect Luxembourg's main datacenters as well as the principal business areas.

All the connectivity services are proposed:

- Local tails and leased lines
- Point to Point services: Ethernet, Fiber Channel, Ficon Sysplex, etc.
- Internet: Single or dual access
- Voice services

International Network Services

Relying on Belgacom International Carrier Services (BICS), Telindus Telecom offers international connectivity services:

- International Private IP Network (MPLS)
- International high speed services



A global value proposition

Telindus operates a state-of-the-art optical network, an MPLS network, its own Internet access platform and also integrates mobile solutions delivered by Tango. To deliver its Cloud solutions Telindus is equipped with a high-performance datacenter environment within the infrastructure of LuxConnect.

Telindus Cloud Services

CaaS

DaaS

IaaS

Datacenter Services

Telecom Operator Services Fixed / Mobile

Data

Internet

Voice / Video

- **Housing:** LuxConnect's datacenters have been built to ensure the highest security and environmental standards. They are continuously upgraded to the latest technical developments. Telindus Telecom has over 3,000 m2 of high-density Tier II, Tier III, and Tier IV datacenter infrastructure at your disposal, and can house from a few servers up to your whole datacenter.

To outsource the management of your ICT, we offer a wide range of Cloud hosting services such as: "Infrastructure-as-a-Service" (IaaS), "Desktop-as-a-Service" (DaaS) and "Communication-as-a Service" (CaaS). With a guaranteed level of performance, you are free to focus on your core activities without having to worry about security, business continuity or unexpected costs.

- **Telindus Telecom U-nify:** (Communication-as-a-Service) **CaaS** solutions Unified communication and IP telephony solutions are operated from a flexible, secure and high-performance platform.
- **Telindus Telecom U-free:** (Desktop-as-a-Service) **DaaS** solutions. Through virtualization, businesses and end users can remove the complexity of managing their pool of PCs and laptops.
- **Telindus Telecom U-flex:** (Infrastructure-as-a-Service) **IaaS** solutions. Infrastructure service solutions from the Cloud offer SMEs, amongst others, a completely flexible and investment-free ICT service, providing them with complete control over operational costs and a guaranteed superior-quality service.

Flexibility, single point of contact, security

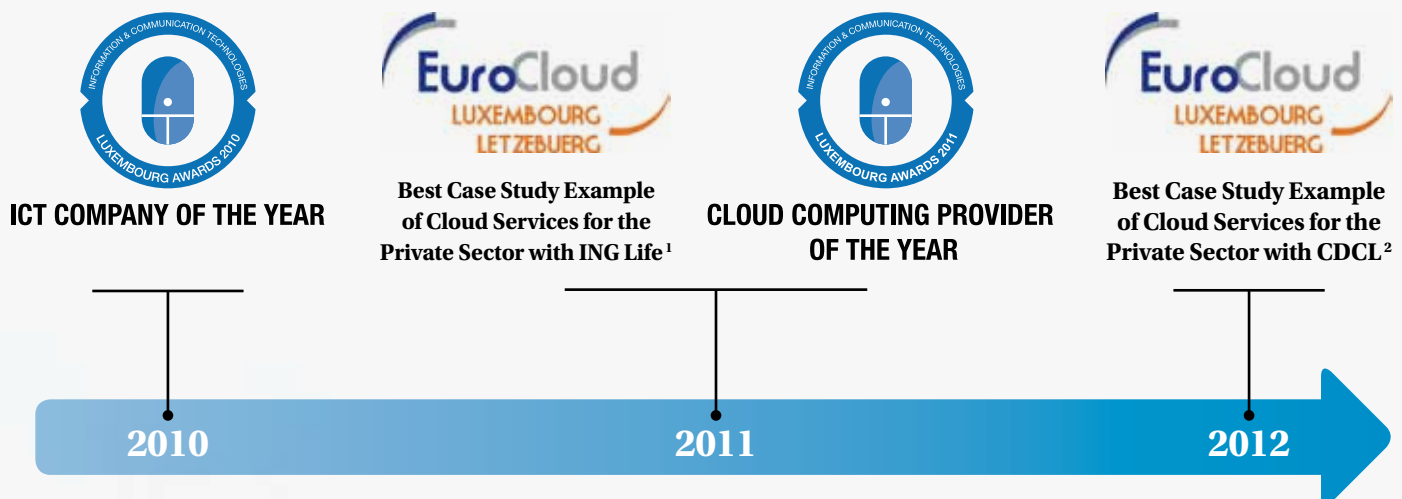
Telindus Telecom, Luxembourg's leading ICT operator has become a provider of fully integrated communications solutions. As an expert in both telecommunications and ICT, we are the first company to offer you the best of both worlds.

As a Telindus Telecom client, you benefit from our:

- **Flexibility:** you get connectivity and Cloud solutions tailored to your specific requirements.
- **Single point of contact:** you get a local-based single point of contact for all telecom and ICT solutions. We assure high responsiveness, carefully listen to your requirements and put your needs first.
- **Security:** we offer a high level of customer service and our solutions are compliant with Luxembourg's financial sectors regulations. We have over 30 years' experience in working with business customers, providing end-to-end solutions that incorporate the best security technologies on the market, for data security, integrity and confidentiality.

Want to find out more? Go to www.telindustelecom.lu

Market recognition



¹ *ING Life, Christophe Hucque, Chief Operations Officer: "Telindus has perfectly understood and responded to our requirements... The transition into the Cloud has been perfect and our IT colleagues of the bank were really impressed by the approach we successfully managed to set up jointly."*

² *CDCL, Patrick Lommel, Financial & Administrative Director and member of the executive management board: "A major benefit of Telindus Telecom's global Cloud and connectivity solutions is that they provide all the ICT services, including telephony, from their Cloud platform."*



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